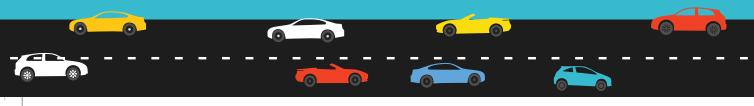
THE STAGES OF COMMUNITY READINESS



NO AWARENESS. Community members don't recognize the issue as a problem. Or it may not really be an issue.

DENIAL/RESISTANCE. Some community members recognize it as a concern. But there's little recognition that it's happening locally.

VAGUE AWARENESS. Most community members feel there's a local concern. But there's no immediate motivation to do anything about it.

PREPLANNING. Community members recognize something must be done. There may even be a group addressing it. But efforts aren't focused or detailed.

PREPARATION. Some active community leaders start to plan in earnest. The community modestly supports their efforts.

INITIATION. There is enough information to justify efforts. Activities are underway.

STABILIZATION. Administrators or community decision-makers support activities. Staff begin to train and get experience.

CONFIRMATION/EXPANSION. Efforts are in place. Community members feel comfortable using services, and they support expansions. Local data are regularly obtained.

COMMUNITY OWNERSHIP. Detailed and sophisticated knowledge exists about prevalence, causes, and consequences. Effective evaluation guides new directions.